

राष्ट्रीय राजमार्ग एवं अवसंरचना विकास निगम लिमिटेड

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(भारत सरकार का उद्यम)

(A Government of India Enterprise)

No. NHIDCL/Admin/Aviation Contract/2023/E-210015

Dated 27.03.2023

Pre-Bid Meeting queries and reply for tender for empanelment of Aviation Agency for hiring of fixed and rotary wing aircraft.


Tender ID: 2023_NHIDC_744455_1

The reply from NHIDCL in respect of queries received/raised in the pre-bid meeting held on 20.03.2023 are as under:

S. No	RFP Clause No.	RFP Page No.	Clarification / Amendment Requested	Reply by NHIDCL
i.	Clause 9 EMD & PBG	9-10	In the subject RFP, NHIDCL is not offering any guaranteed or committed flying to the selected agency, however the bidder is required to deposit the EMD of Rs. 5.00 Lac. and thereafter Rs. 7.5 Lacs. to be deposited by the successful agency. The EMD and PBG are generally requested for the tenders offering the committed business to the bidders, Hence, the condition of EMD & PBG may be waived-off considering the nature and scope of above RFP.	EMD and PBG is an essential condition for enforcement of offers/contract. The presumption that these are prescribed for tenders offering committed business do not appear to be correct as no such orders/GFR provision are found. Hence, not possible to agree to the request.
ii.	Clause 12	12	NHIDCL may please clarify the allocation of flying commitments in case of multiple operators are empanelled and the method to ensure the equal business to all the operators, against the total flying to be conducted in a particular year.	NHIDCL shall empanel only one L-1 agency. This Clause is only an enabling provision for unforeseen exigencies.
iii.	Clause 1 (a): Scope of Work	17	As per above clause, NHIDCL shall hire the Helicopters on "as & when required basis" having no committed business to the Operators. In such case, it would be difficult to engage a Helicopter for NHIDCL on dedicated basis to meet the timeline of 48 Hrs for deployment. Further, in such case having no commitment from NHIDCL, it would also be difficult to deploy the Helicopter within 48 Hrs, as Operator need to plan for deployment from its base wherever the Helicopter is available, which could be located far-away.	Only such bidders need to apply who can meet the prescribed deadlines.
iv.	Clause 1 (b): Scope of Work	17	As per this clause, Operator is required to provide the aircraft from the Base Station/ Nearest base Station. In case, the Helicopter is not available at the nearest base as desired by NHIDCL and the Helicopter is being ferried from the far off base, whether NHIDCL shall pay the applicable ferry charges.	No. The contractor has to bear such ferry charges.
v.	Clause 6(d), Section II	20	As per RFP, NSOP permit should have endorsed for both i.e Helicopter and Fixed/ Rotary Wing Aircraft. In the Aviation Industry, Helicopters and Fixed Wing are completely 2 different sectors as the functioning of both type of Aircraft is different from each other. There are only few operators, who have the NSOP endorsed for both the type i.e. Helicopters and Fixed Wings. Hence, the RFP Document shall favour only such handful NSOP Operators barring major Helicopter Operators like Pawan Hans to participate against the RFP.	The requirement of NHIDCL is for award of contract to a service provider who can provide services of Fixed Wing Aircraft as well as the Rotary Wing Helicopters. The BoQ is for providing of rates for both type of flying. Hence, if the contract is awarded to a single service provider, endorsement of both is required on the NSOP permit. We have checked from the DGCA and there are about 20 such NSOP which have

				endorsement for both. Therefore, the request cannot be agreed else it will lead to two separate contracts which is neither intended nor an Administratively feasible arrangement.
vi.	Clause 6(j), Section II - NIL Accident/ Incident in the operations during the last 5 years ending 28.02.2023.	20	The clause is restrictive in nature and shall favor and allow only select operators to participate. The scope of NHIDCL RFP is only for hiring the Aircraft on Adhoc basis having no guaranteed flying or any long term commitment. In such case, to encourage wider participation, this restrictive clause may be removed.	It is a QCBS based tender. The Aircraft to be used for VIP flying. Hence, safety cannot be compromised. We are looking for an agency which has excellent track record, including no accident incident. Intent of NHIDCL is very clear about safety parameters and, therefore, this important condition of the tender cannot be altered.
vii.	Clause 8.4 : Requirement of TP-2 Format.	22	As desired in the above clause, bidders are required to provide the performance certifications from its customers, regarding completion of similar nature of assignment during the last 5 years. In this regard, we wish to submit that it would be time consuming process requiring coordinating with respective customers, which may delay the bid completion. Hence, this clause may be removed and bidders may be permitted to only provide the details of similar nature of work undertaken.	As mentioned in the above clarification under Sr. No. 6, this is a QCBS tender and quality assurance can be judged based on performance level certified by the user Department(s).
viii.	BoQ-I, Form FP-2(a)	43	This format has covered only select type of Helicopters, however in India various Helicopter Models are flying under each category i.e. Single Engine and Twin Engine. In view to accommodate all eligible Helicopters, the format may include other Helicopter types also, which are flying in India like AS350B3, Bell 206L4, Dauphin N, Dauphin N3, Sikorsky S-76D, ALH Dhruv etc. Alternatively, NHIDCL may consider including the category of Helicopters i.e Light Single Engine, Medium Helicopters, Heavy Duty Helicopters. In inclusion of other type of helicopters shall lead to non participation from various potential operators.	As per RFP
ix.	BoQ- III	45	As per above Format, the cost of operating crew for boarding lodging to be quoted per trip. However, the trip may include number of days and the cost may vary accordingly also depending upon locations etc.. Hence it is requested that the quote may be invited on per day basis in place of Trip.	Agreed. 'Trip' in the BoQ-III may be read as ' <u>Day</u> '.
x.	Clause 6	19	With reference to the Eligibility criteria (refer point 6, page 19), as required to have an office in Delhi NCR would request if you can consider other states as well.	Subject to the condition that the bidder should have a branch office in Delhi NCR.
xi.	Clause 6(d), Section II	20	Also request you to consider to waive off the requirement of having a valid Non-Scheduled Operators Permit (NSOP) permit as being an aviation service provider, we can offer multiple category of aircrafts / helicopter as per the requirement and not restrict to only the type endorsed on the NSOP.	The requirement being a very important regulatory mechanism, no relaxation is proposed.

All other terms and conditions of the tender document remain the same.


(S.P. Sanwal)
DGM (Admn.)