

Reply to Pre-bid Queries

Name of Work: Empanelment of consultants for Waste Management consisting of collection, handling, storage and transportation of Municipal Solid Waste to the designated waste processing site.

Sr. No.	Ref Clause	Query	Reply
	M/s Redecon (India) Private Limited		
1.	General	We shall be grateful if you could kindly clarify whether a consultant is allowed to participate in the bid submission with another firm as Joint Venture form or Association form. Also please clarify the eligibility for participating for those firms.	<p>JV of not more than two firms is allowed.</p> <p>In case of JV, the Lead Partner must fulfill complete "Essential Qualification/Eligibility Criteria" and the non-lead JV partner must have completed <i>at least one work</i> of Waste Management consisting of collection, handling, storage and transportation of Municipal Solid Waste to the designated waste processing site of capacity 50 TPD during last 07 (seven) years with Central/State Government/ Central Autonomous Body/ Central Public Sector Undertaking/ Municipal body.</p> <p>Further, the bidder can associate itself with any civil engineering consultancy firm as an Associate Member after a project is awarded to the empanelled bidder. This Associate Member must be a registered company of the State to which the project</p>



			pertains to and must have minimum average annual turnover of Rs. 60.00 Lacs during last 05 Financial years.
	M/s Vibhasa Solutions		
2.	General	Request you to kindly allow Joint venture companies for Empanelment process in the RFP	<p>JV of not more than two firms is allowed.</p> <p>In case of JV, the Lead Partner must fulfill complete "Essential Qualification/Eligibility Criteria" and the non-lead JV partner must have completed <i>at least one work</i> of Waste Management consisting of collection, handling, storage and transportation of Municipal Solid Waste to the designated waste processing site of capacity 50 TPD during last 07 (seven) years with Central/State Government/ Central Autonomous Body/ Central Public Sector Undertaking/ Municipal body.</p> <p>Further, the bidder can associate itself with any civil engineering consultancy firm as an Associate Member after a project is awarded to the empanelled bidder. This Associate Member must be a registered company of the State to which the project pertains to and must have minimum average annual</p>



			turnover of Rs. 80.00 Lacs during last 05 Financial years.
	M/s TATA Consulting Engineers Ltd.		
3.	General	What would be NHIDCL's role is envisaged in municipal solid waste management projects	NHIDCL will render Project Management Consultancy to the client department.
4.	General	Whether Treatment and disposal facilities are also envisaged in these projects	It is project specific and as per the requirement of the client.
5.	General	In support of experience of the consultant, kindly consider Work order along with the Administrative sanction accorded by the concerned authority depicting the project cost based on the DPR prepared.	Only Experience of Completed Works will be considered in support of eligibility. RFP conditions will prevail.
	M/s Eptisa Servicios de Ingenieria, S.L.		
6.	Sr. no. 3, Clause 5 of NIT Key Personnel Strength 04 Civil Engineers having minimum 10 years of experience in the field of solid waste management : 4 x 3 = 12 marks 02 Environmentalist having minimum of 08 years experience in the field of solid waste management: 2 x 3 = 6 marks. 01 Mechanical Engineer having minimum of 05 years experience in the field of solid waste Management: 1 x 2 = 2 marks	As the quotation for project will be submitted later, we understand, in this stage of Empanelment the consultant can propose indicative CVs for the required experts. Please confirm.	The CVs of the key personnel must meet the requisite experience mentioned in the RFP. However, if any key personnel proposed in the bid is not available during the project, then the key personnel proposed may be replaced with any other key personnel having the requisite experience with the prior approval of NHIDCL
	General	The bid document does not have technical scopes written. Please clarify the quantum of probable works/scopes expected during the empanelment period so that the consultants can be well prepared/well equipped with the upcoming projects under the specified employer.	The detailed scope of work will be project specific and shall be notified at the time of invitation of financial bids from the empanelled consultants.
	Clause 7, Schedule of Bidding Process Bid Submission End Date	We are extremely keen to participate in your above mentioned tender. Due to the lockdown for pandemic Covid19, We are truly facing problems for printing the hard copy, initialed by the person(s) signing the Proposal. However owing to the complexity &	Kindly refer Corrigendum no. I.



		magnitude of job involved we need more time to submit a competitive response to RFP. We would be highly obliged if you kindly extend the RFP submission daedeadline.	
	M/s ICUC Consultants Private Limited		
	Clause 4 Work Experience Successfully completed one Consultancy work of Waste Management consisting of collection, handling, storage and transportation of Municipal Solid Waste to the designated waste processing site during last 07 (seven) years with Central/State Government/ Central Autonomous Body/ Central Public Sector Undertaking/Municipal body	The ongoing work experience should also be considered. The Bioremediation of old dumpsite with land reclamation work should also be considered against the eligibility criteria, as the project has all types of activities including collection, transportation, processing and capping	Only Experience of Completed Works will be considered in support of eligibility. RFP conditions will prevail.
	Clause 4 Financial Capacity Minimum Average Annual Turnover of Rs. 200.00 Lakh during the last 05 (five) Financial Year ending FY 2019-20. Note: i. The Bidder shall submit Audited Balance Sheet and Profit & Loss Account Report of last 5 Financial Years i.e. ending Financial Year 31st March 2020 (duly certified by Chartered Accountant). ii. The Bidder shall submit a certificate from Chartered Accountant as a proof of turnover for the last Five Financial Years i.e., 2015-16, 2016-17, 17-18, 18-19 & 2019-20.	In view of larger participation, we request you to please consider Rs. 100.00 Lakh turnover instead of Rs. 200.00 lakhs. Even though we have diversified experience in solid waste, the said criteria restricts us to participate and similar situation may be faced by the other similar type of companies.	Kindly refer Corrigendum No. I.
	Clause 4 Financial Capacity Minimum Average Annual Turnover of Rs. 200.00 Lakh during the last 05 (five) Financial Year ending FY 2019-20. Note: i. The Bidder shall submit Audited Balance Sheet and Profit & Loss Account Report of last 5 Financial Years i.e. ending Financial Year 31st March 2020 (duly	As you are aware that due to ongoing pandemic COVID-19, the last date of filing / complete the Balance sheet is extended by GoI therefore we request you to consider the Balance sheet till the Financial Year 2018-19.	Kindly refer Corrigendum No. I.

	<p>certified by Chartered Accountant).</p> <p>ii. The Bidder shall submit a certificate from Chartered Accountant as a proof of turnover for the last Five Financial Years i.e., 2015-16, 2016-17, 17-18, 18-19 & 2019-20.</p> <p>Financial Capacity</p>	
	General	<p>After Going through the tender document, we understand that the consortium is allowed therefore we request to confirm the no. of companies allowed to form a consortium.</p> <p>JV of not more than two firms is allowed.</p> <p>In case of JV, the Lead Partner must fulfill complete "Essential Qualification/Eligibility Criteria" and the non-lead JV partner must have completed at least one work of Waste Management consisting of collection, handling, storage and transportation of Municipal Solid Waste to the designated waste processing site of capacity 50 TPD during last 07 (seven) years with Central/State Government/ Central Autonomous Body/ Central Public Sector Undertaking/ Municipal body.</p> <p>Further, the bidder can associate itself with any civil engineering consultancy firm as an Associate Member after a project is awarded to the empanelled bidder. This Associate Member must be a registered company of the State to which the project pertains to and must have minimum average annual turnover of Rs. 60.00</p>



			Lacs during last 05 Financial years.
	Clause 7, Schedule of Bidding Process: Bid Submission End Date	As Gol / state government has applied certain restrictions to do the work, as precautionary measure due to COVID-19, therefore, we request you to please extend the last date of tender submission by 4 weeks from the date of providing the response of the queries.	Kindly refer Corrigendum No. I.
M/s Waste Management Corporation			
	Clause 4 Work Experience Successfully completed One Consultancy work of Waste Management consisting of collection, handling, storage and transportation of Municipal Solid Waste to the designated waste processing site of capacity 100 TPD (Ton Per Day). Or Successfully completed Two Consultancy works of Waste Management consisting of collection, handling, storage and transportation of Municipal Solid Waste to the designated waste processing site, each of capacity 75 TPD. Or Successfully completed Three Consultancy work of Waste Management consisting of collection, handling, storage and transportation of Municipal Solid Waste to the designated waste processing site each of capacity 50 TPD. <i>Note: Only the Experience Certificate/ Completion Certificate for such projects shall be considered. Letter of Award/ Work</i>	Consultants are basically people who provide advisory support not the execution one. Still please be informed that our experts have not only conceptualized these waste management projects but also have executed it having capacities ranging between 1500MT-500MTPD, thru different agencies for various ULBs. Therefore following is suggested: 1. Successfully executed any one MSW projects having capacity 100tons/ day. 2. Successfully executed any two MSW project having capacity 75tons/ day. 3. Successfully executed any three MSW projects 50tons/ day. (work-order of the ULB/ PSU/ PLC to be attached in support of above)	Kindly refer Corrigendum No. I.
	Clause 4 Work Experience Successfully completed One Consultancy work of Waste Management consisting of collection, handling, storage and transportation of Municipal Solid Waste to the designated waste processing site	Waste management projects are mostly continuous. Thus, completion certificates are possible only of the projects based on EPC mode. Therefore, following is suggested: Scanned Work order of the ULB/ PSU/ PLC released, duly Self-attested and stamped OR Experience Certificate issued by any ULB/ PSU/ PLC can also	The projects substantially completed (90 % or above) and in operation, duly certified by the client department may be considered as successfully completed works as per the

	<p>of capacity 100 TPD (Ton Per Day).</p> <p>Or</p> <p>Successfully completed Two Consultancy works of Waste Management consisting of collection, handling, storage and transportation of Municipal Solid Waste to the designated waste processing site, each of capacity 75 TPD.</p> <p>Or</p> <p>Successfully completed Three Consultancy work of Waste Management consisting of collection, handling, storage and transportation of Municipal Solid Waste to the designated waste processing site each of capacity 50 TPD.</p> <p>Note: Only the Experience Certificate/ Completion Certificate for such projects shall be considered. Letter of Award/ Work</p>	be considered.	<p>requirement of Clause 4 of RFP.</p> <p>Refer Corrigendum No. I</p>
	<p>Clause 4</p> <p>Financial Capacity</p> <p>Minimum Average Annual Turnover of Rs. 200.00 Lakh during the last 05 (five) Financial Year ending FY 2019-20.</p>	<p>It is requested that the average turnover may be considered for last 3 years, instead of 5 years. Further, The bidder should submit Audited Balance Sheet and Profit & Loss Account Report of last 3 financial year ending 31st March 2020 to be attached. (Duly certified by Chartered Accountant)</p>	Refer Corrigendum No. I
	<p>Sr. no. 3, Clause 5 of NIT</p> <p>Key Personnel Strength</p> <p>04 Civil Engineers having minimum 10 years of experience in the field of solid waste management : 4 x 3 = 12 marks</p> <p>02 Environmentalist having minimum of 08 years experience in the field of solid waste management: 2 x 3 = 6 marks.</p> <p>01 Mechanical Engineer having minimum of 05 years experience in the field of solid waste Management: 1 x 2 = 2 marks</p>	<p>Professionals experience of similar field and practices should be considered. Company have experts who are leading SBM with Ministry & many of the ULBs. Mostly are PG with Environmental Science and Management background. Hardly any Civil Engineers would explore this sector.</p>	<p>Key Personnel Strength modified as under:</p> <p>04 Environmentalist having minimum of 08 years experience in the field of solid waste management: 4 x 3 = 12 marks.</p> <p>02 Civil Engineers having minimum 05 years of experience in the field of solid waste management : 2 x 2 = 4 marks</p> <p>01 Biotech Engineer having minimum of 05 years experience in the field of solid waste Management: 1 x 2 = 2 marks</p>

			01 Management Graduate having minimum 05 years of experience in the field of solid waste management : 1 x 2 = 2 marks
Clause 5 Evaluation Methodology Work Experience a. Less than one work: 0 mark b. One Work: 45 marks c. More than 1 work: 5 marks for each additional work with maximum 15marks.	Nature of work need to be defined, similarly the marking proposed is unjustifying as nowhere in India, such marking are given. We thus request to relax the criteria as suggested to make it justifying, acceptable and transparent. Therefore, following is suggested: Work Experience (MSW Sector): 30Marks (MM) a. One project: 0 mark b. Between 2-5 projects: 10 marks c. More than 5 projects: 15marks and 5 additional marks for every additional project, maximum up to 15marks.	As per RFP	
Clause 5 Evaluation Methodology Annual Average Turnover Annual Average Turnover for the last 5 years a. Less than Rs. 200.00Lakh: 0 mark b. Equal to Rs. 200.00Lakh: 16marks c. More than Rs. 200.00Lakh: 1marks for each additional Rs. 10.00 Lakh Turnover with maximum 4 marks	Following is suggested Annual turnover in last 3years: 30 Marks (MM) a. Less than Rs.1.0Crore: 0 mark b. Between Rs.1.01to 1.50Crore: 10marks c. Between Rs.1.51to 2.00Crore: 15marks d. Between Rs.2.01to 2.50Crore: 20marks e. Between Rs.2.51to 3.00Crore: 25marks f. Above Rs.3.01Crore: 30marks	Refer Corrigendum No. I	

<p>Clause 5</p> <p>Evaluation Methodology Key Personnel Strength</p> <p>a. 04 Civil Engineers having minimum 10 years of experience in the field of solid waste management 4 x 3 = 12 marks</p> <p>b. 02 Environmentalist having minimum of 08 years' experience in the field of solid waste management: 2 x 3 = 6 marks.</p>	<p>Following is suggested</p> <p>Key Personnel Proposed: 30 Marks (MM)</p> <p>a. Team Leader with similar experience of over 10 Years: 5 Marks</p> <p>b. Team Leader with similar experience of over 15 years: 10 marks</p> <p>c. Proposed Personnel's with Certifications in Waste Management Sector OR Environmental Science Degree: 5 marks additional per personnel.</p> <p>Total CVs 4 X 5 marks = 20. (Self-attested CVs to be placed along with the bid)</p>	<p>Refer Corrigendum I.</p>
<p>Clause 5</p> <p>Evaluation Methodology Key Personnel Strength</p> <p>. 01 Mechanical Engineer having minimum of 05 years' experience in the field of solid waste Management: 1 x 2 = 2 marks</p>	<p>Following is suggested</p> <p>Experience of Company: 10 Marks (MM)</p> <p>a. Dumpsite Mgmt & Remediation: 2 marks</p> <p>b. Decentralized Mgmt: 2 marks</p> <p>c. PMC/ Project Consultancy: 2 marks</p> <p>d. Technology Sales & Support: 2 marks</p> <p>e. MRF: 2 marks</p>	<p>As per Corrigendum No. 1</p>


 (PC Chanana)
 General Manager (Tech)

