

राष्ट्रीय राजमार्ग एवं अवसंरचना विकास निगम लिमिटेड

सड़क परिवहन और राजमार्ग मंत्रालय, भारत सरकार

तीसरी मंजिल, पीटीआई बिल्डिंग, 4-संसद मार्ग, नई दिल्ली-110 001

National Highways & Infrastructure Development Corporation Limited

Ministry of Road Transport & Highways, Govt. of India

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CIN: U45400DL2014GOI269062

सार्वजनिक क्षेत्र का उपक्रम

A PUBLIC SECTOR UNDERTAKING

No. - NHIDCL/Nagaland/Civil Works/PP (0-20)/2017/154

Date: 13.03.2018

To,

M/s KKB Projects Pvt. Ltd.	M/s ABCI Infrastructure Pvt. Ltd.	M/s Anish Infracon India Pvt. Ltd.- Sitaram Builders (JV)	M/s Madhucon Projects Ltd.
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Subject:- Construction of two-Lane with hard shoulders of Pfutsero Phek Road on EPC basis from existing Km 00.000 to Km19.900 [Design Km. 00.000 to Km. 20.000] (Design Length - 20.00 Km) in the state of Nagaland under SARDP-NE-Opening of Financial bids regarding

Sir,

Please refer to your bid dated 01.03.2018 for the subject project. The following is the list of technically responsive Bidders whose financial bids shall be opened on 15.03.2018 at 1200 hrs in NHIDCL HQ, 3rd Floor PTI Building, 4-Parliament Street, New Delhi-110001.

Sr. No.	Name of the Bidder	Status
1	M/s KKB Projects Pvt. Ltd.	Technically Responsive
2	M/s VKS-Trident (JV)	Technically Non-Responsive (Please ref. Enclosed MoM)
3	M/s ABCI Infrastructure Pvt. Ltd.	Technically Responsive
4	M/s Anish Infracon India Pvt. Ltd.-Sitaram Builders (JV)	Technically Responsive
5	M/s Madhucon Projects Ltd.	Technically Responsive

2. All the technically responsive bidders are requested to provide Appendix-IA of Annexure VI A duly filled up and signed by 14.03.2018 (1600 Hrs.) positively. The financial bids shall be opened in accordance with para 3.2 of RFP.

3. All the Authorized representatives are requested to attend the opening of Financial Bids at the Scheduled date and Time.

Y.C. Srivastava

GM (Tech)

Encl. – (i) MoM of ETEC, 1st and 2nd meeting

National Highways & Infrastructure Development Corporation

Minutes of 2nd Meetings of Empowered Technical Bid Evaluation Committee (ETEC) for “Construction of two-Lane with hard shoulders of Pfutsero Phek Road on EPC basis from existing Km. 00.000 to Km. 20.000 [Design Km. 00.000 to Km. 20.000] (Design Length - 20.00 Km) in the state of Nagaland under SARDP-NE” held at NHIDCL, New Delhi on 12.03.2018

1. In Continuation to 1st Meeting of Empowered Technical Bid Evaluation Committee (ETEC) held on 08.03.2018, and replies received from the bidders, the Evaluation report submitted by the Financial Consultant vide letter no. CMC/NHIDCL/2017/1955 dated 12.03.2018 were deliberated by the ETEC in 2nd meeting held on 12.03.2018. The remarks of ETEC w.r.t the observations, reply received and the submissions of Financial Consultant are tabulated below.

Anish Infracon India Private Limited – Sitaram Builders (JV)

Sr.no.	Clause	Clarification/Observation	Reply	Remarks of FC	Remark
1	Appendix 1A	In point No. 20 of Appendix 1A- Letter Comprising the Technical Bid, Bid Security of Rs.1,75,45,000.00 is written in place of Rs.1.71 cr., while bid security of Rs. 1.71 cr. has been submitted by the bidder.	In point No. 20 of Appendix 1A- Letter comprising the Technical bid, by mistake Bid security of Rs. 1.64 cr is written in place of Rs. 1.71 cr. We have submitted the correct amount of Bid security of Rs. 1.71 cr. It is a typographical Error which may kindly be ignored.	The Bidder has accepted it as a Typographical error and since the bidder has submitted the bid security amounting to Rs 1.71 Cr same may be considered in our opinion.	Agreed
2	Appendix III	In the POA for signing of Bid submitted by Sitaram Builders (JV Partner), the date of execution of POA has not been mentioned.	Date of execution has not been mentioned on the POA inadvertently. The POA was executed on 10-02-2018 and was also notarized on the same date. The date may be taken as 10-02-2018 when it was actually executed and notarized.	Date of Notary may be considered as the date of execution and same may be considered in our opinion.	Agreed
3	Appendix 1A, Annex I	In point No. 1 (d) of Details of Bidder, it has been written that the Anish Construction Co. was converted into in Pvt Ltd company as “ Anish Infracon India Private Limited ”, but as per the Certificate of Incorporation (Form 1), the date of Incorporation is 24-12-2010. Anish Infracon India Private Limited seems to be newly registered company as	Anish Construction Co. Was converted into Anish Infracon India Pvt. Ltd. By deed executed on 1.11.2010 and was incorporated / registered into a Private Limited Company through Certificate of Incorporation granted on 24.12.2010. Anish Construction Co.	The reply given by the bidder may be considered.	Agreed

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Sr.no.	Clause	Clarification/Observation	Reply	Remarks of FC	Remark
		per certificate issued by the Assistant Registrar of Companies, Gujarat; the proof of Incorporation of Anish Construction Co. and conversion of this company into Anish Infracon India Private Limited is not Implicit.	was in existence from 1.12.1980. As a proof of PAN Card of Anish Construction Co. dtd. 1-12-1980 and Registration with Gujrat Sales Tax Department Dtd. 1-7-2002 are enclosed. Proof of conversion of Anish Construction Co. into Pvt. Ltd. pl refer the conversion deed dated 1.11.2010 .		

VKS- Trident JV

Sr. no.	Clause	Clarification/Observation	Reply	Remark of FC	Remark
1.	2.2.2.2(i)	<p>As per the referred clause:</p> <p>“For demonstrating technical capacity and experience (the “Technical Capacity”), the Bidder shall, over the past 5 (five) financial years preceding the Bid Due Date, have received payments for construction of Eligible Project(s), or has undertaken construction works by itself in a PPP project, such that the sum total thereof, as further adjusted in accordance with clause 2.2.2.5 (i) & (ii), is more than Rs 256.59 Crore (Rupees Two Hundred Fifty Six Crore Fifty Nine Lakh Only) (the “Threshold Technical Capacity”).”</p> <p>Whereas per the documents submitted by the Bidder, it comes Rs. 244.61 Crore as the payments for the financial year 2011-12 may not be considered as per clause 2.1.17 of the RFP Documents.</p>	With reference to the subject cited and your letter no as above, I am submitting herewith the detail technical capacity calculation for clarification	The bidder has submitted the calculation in which the bidder has claimed project code ‘A’ with the payments received from the FY 2012-13 to 2016-17 amounting to Rs. 13.36 Crore (after updation) However, as per the provision of 2.2.2.6 (ii) of the RFP Document, receipts of or work executed amount less than Rs 17.11 Crore shall not be reckoned as receipts for eligible projects. Hence, the said project may not be considered for evaluation and the bidder may be considered as Technically disqualified having the Technical Threshold Capacity of Rs 244.61 Crore as against the required minimum threshold technical capacity of Rs 256.59 Crore (cl.	Agreed






		Please clarify.		2.2.2.2(i) of the RFP Documents.	
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KKB PROJECTS PRIVATE LIMITED

Sr. no.	Clause	Clarification/Observation	Reply	Remarks of FC	Remark
1.	Appendix II	The bank guarantee submitted by the bidder is amounting to Rs. 1,64,25,000/- duly executed on the stamp paper however the bid security required as per the RFP Document is Rs. 1.71 Cr. The bidder has also submitted an amendment to bank guarantee in the form of letter from the bank confirming the amount of bank guarantee increased from Rs. 1,64,25,000/- to Rs 1,71,10,000/- on the letter head of the Bank.	In reply to letter dated 08.03.2018 to us, we would like to state that as per usual practice the amendments to any changes in the bank guarantee provided by the bank on their letter head with sign & stamp which are accepted by most departments. Deposits that we have requested the bank to provide an amendment on the stamp paper for your kind reference the scanned image of the same is attached with this email.	The bidder has now provided amendment to the Bank Guarantee w.r.t enhancement of the amount duly executed on the stamp paper. Hence the same may be considered in our opinion.	Agreed

2. The details of Technical Capacity, Financial Capacity and the Bid Capacity of the two bidders as per the report are as under:

Summary Sheet							
TPC Rs 171.06 Crore							
Sr. No.	Name of Applicant	Technical Capacity		Financial Capacity		Bid Capacity	Remarks
		Cat. 1,2 ,3 &4	Cat 1 & 3	Net Worth	Turnover		
	Required	Rs 256.59 Crore	Rs 42.77 Crore	Rs 8.55 Crore	Rs 34.21 Crore	Rs 171.06 Crore	
1	Madhucon Projects Limited	1,503.74	619.36	783.16	965.22	2,323.35	
2	Anish Sita Ram JV	328.48	104.02	59.17	299.76	2,595.62	
	Anish Infracon india P ltd	198.49		50.03	220.36	1764.16	
	Sitaram Builders	129.99	104.02	9.14	79.40	831.46	
3	Ms.Vilelie Khamo and Sons	244.61	77.40	256.681	244.88	1658.37	Technically Disqualified
	Vilelie Khamo & Sons	190.37		231.44	163.48	981.77	
	Trident Enterprises	54.24	77.40	25.241	81.40	676.60	

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4	ABCI Infrastructures Pvt Ltd	356.63	241.79	113.48	398.32	2000.73	
5	KKB Projects P ltd	269.11	98.93	23.85	109.02	814.26	

3. The **Empowered Technical Evaluation Committee (ETEC)** in its 2nd meeting has discussed the evaluation carried out by the Financial Consultant and after deliberation status of evaluation is as below.

Sr. No.	Name of the Bidder	Status
1	M/s KKB Projects Pvt. Ltd.	Technically Responsive
2	M/s VKS-Trident (JV)	Technically Non-Responsive
3	M/s ABCI Infrastructure Pvt. Ltd.	Technically Responsive
4	M/s Anish Infracon India Pvt. Ltd.-Sitaram Builders (JV)	Technically Responsive
5	M/s Madhucon Projects Ltd.	Technically Responsive

Meeting ended with vote of thanks to chair.



Ajay Ahulwalia
(ED-I): Chairman



Y.C. Srivastava
(GM-Tech)
Member
Secretary



Adil Singh
(GM-Tech)
Member



U.S. Prasad
DGM (Tech)
Member



Uttam Chatterjee
DGM -Fin.
Member

National Highways & Infrastructure Development Corporation

Minutes of Meeting of Empowered Technical Evaluation Committee (ETEC) regarding evaluation of Technical Bids of “Construction of two-Lane with hard shoulders of Pfutsero Phek Road from existing Km 00.000 to Km19.900 [Design Km. 00.000 to Km. 20.000] (Design Length - 20.00 Km) in the state of Nagaland under SARDP-NE” held at NHIDCL, New Delhi on 08.03.2018 (1st Meeting).

1. The bids for the subject work were invited and physically received on/before the scheduled bid due date 01.03.2018 upto 1100 hrs.

2. ETBC met to open the Technical bid on 05.03.2018 at 1100 Hrs. The following bidders have submitted their bids physically and online –

- (i) M/s KKB Projects Pvt. Ltd.
- (ii) M/s VKS – TRIDENT (JV)
- (iii) M/s ABCI Infrastructure Pvt. Ltd.
- (iv) M/s Anish Infracon India Pvt. Ltd. – Sitaram Builders (JV)
- (v) M/s Madhucon Projects Limited

3. The Bids were opened online as well as hard copies physically, in the presence of the representatives of the bidders who chose to attend. The hard copy of the original documents along with the soft copy (as received from E-bidding service viz. <https://eprocure.gov.in/cppp/>) were handed over to the concerned Financial Consultant M/s Credible Management and Consultants Pvt. Ltd. for carrying out the evaluation of the Technical Bids.

4. The Financial Consultant M/s Credible Managements and Consultants Pvt. Ltd. vide letter no CMC/NHIDCL/2018/1947 dated 08.03.18 during preliminary RFP evaluation found that some of the data/information provided by 3 (Three) Bidder is inadequate or requires clarification for further evaluation. It is proposed by the Financial Consultant to seek clarification from the Bidders before further evaluation. Details of clarifications required are as below-

(i) M/s Anish Infracon India Pvt. Ltd. – Sitaram Builders (JV)

S.no.	Clause	Clarification/Observation	
1	Appendix 1A	In point No. 20 of Appendix 1A- Letter Comprising the Technical Bid, Bid Security of Rs.164.25 is written in place of Rs.1.71 cr., while bid security of Rs. 1.71 cr. has been submitted by the bidder.	Please Clarify.
2	Appendix III	In the POA for signing of Bid submitted by Sitaram Builders (JV Partner), the date of execution of POA has not been mentioned.	Please Clarify.
3	Appendix 1A, Annex I	In point No. 1 (d) of Details of Bidder, it has been written that the Anish Construction Co. was converted into in Pvt Ltd company as “ Anish Infracon India Private Limited ”, but as per the Certificate of Incorporation (Form 1), the date of Incorporation is 24-12-2010. Anish Infracon India Private Limited seems to be newly registered company as per certificate issued by the Assistant Registrar of Companies, Gujarat; the proof of Incorporation of Anish Construction Co. and conversion of this company into Anish Infracon India Private Limited is not Implicit.	Please Clarify.

(ii) VKS- Trident (JV)

S.no.	Clause	Clarification/Observation	
1.	2.2.2.2(i)	As per the referred clause: “For demonstrating technical capacity and experience (the “ Technical Capacity ”), the Bidder shall, over the past 5 (five) financial years preceding the Bid Due Date, have received payments for construction of Eligible Project(s), or has undertaken construction works by itself in a PPP project, such that the sum total thereof, as further adjusted in accordance with clause 2.2.2.5 (i) & (ii), is more than Rs 256.59 Crore (Rupees Two Hundred Fifty Six Crore Fifty Nine Lakh Only) (the “ Threshold Technical Capacity ”).” Whereas per the documents submitted by the Bidder, it comes Rs. 244.61 Crore as the payments for the financial year 2011-12 may not be considered as per clause 2.1.17 of the RFP Documents. Please clarify.	Please Clarify.

(iii) KKB PROJECTS PRIVATE LIMITED

S.no.	Clause	Clarification/Observation	
1.	Appendix II	The bank guarantee submitted by the bidder is amounting to Rs. 1,64,25,000/- duly executed on the stamp paper however the bid security required as per the RFP Document is Rs. 1.71 Cr. The	Please clarify why the amendment of the bank guarantee has not been

